



## OEM BULLETIN

### TEREX POWERSCREEN EQUIPMENT

The Independent Union of the European Lubricant Industry (UEIL) is the umbrella association of the Independent European Lubricants Industry, representing their members and, in particular, the interests of SMEs and independent lubricant companies. To date, the UEIL represents more than 400 lubricant companies, who manufacture and distribute lubricant products (and coolants) under their own various trademarks throughout the European Union. With members in more than 20 European Countries and a unique collective experience of lubricants and the lubricants market, UEIL is the sole representative body for independent manufacturers of lubricants in Europe and has been recognised as such by the European Commission. It is UEIL's policy to favour free and fair competition within the scope of prevailing EU and national laws.

In February 2012 a member of UEIL contacted the dealers of Powerscreen requesting technical information regarding the lubrication of their equipment. This request was refused "because it would affect their oil sales" and the member therefore requested that UEIL take up the matter on their behalf.

Powerscreen are ultimately owned by the Terex Corporation in the United States and UEIL wrote to the Chairman and Chief Executive Officer who handed the issue over to their Senior Vice President, Secretary and General Counsel in July 2012.

Although some initial progress was made, no specifications and performance requirements were provided for gearboxes and greases; instead only the name of a major brand was given. When UEIL wrote in December 2012 advising that this was not satisfactory, a reply was received suggesting that UEIL contact a major oil company to provide equivalent substitution charts for their members to use.

Obviously, UEIL replied that as the Independent Union of the European Lubricants Industry, it would not be involved in the exchange of information between competitors; to which Terex advised that a Powerscreen representative was looking into the matter further and would be in touch.

Last month UEIL were contacted by Mr Tony Devlin, the Group Engineering Director for Terex Material Processing, and, following some correspondence and telephone calls, UEIL is pleased to advise that the information requested has now been provided together with an assurance that in future if further information is required then the membership can contact him directly.

Brussels, June 2013