



## **OEM BULLETIN**

### **MANITOWOC CRANE GROUP**

The Independent Union of the European Lubricant Industry (UEIL) is the umbrella association of the Independent European Lubricants Industry, representing their members and, in particular, the interests of SMEs and independent lubricant companies. To date, the UEIL represents more than 400 lubricant companies, who manufacture and distribute lubricant products (and coolants) under their own various trademarks throughout the European Union. With members in more than 20 European Countries and a unique collective experience of lubricants and the lubricants market, UEIL is the sole representative body for independent manufacturers of lubricants in Europe and has been recognised as such by the European Commission. It is UEIL's policy to favour free and fair competition within the scope of prevailing EU and national laws.

In July 2012 a member of UEIL contacted the Manitowoc Crane Group GmbH requesting information about the lubrication requirements for the machinery that they manufactured. Unfortunately their response was "We regret to inform you that we do not intend to give information regarding our lubes outside our company. Please accept this decision".

The member therefore requested that UEIL take up the matter on their behalf; there then followed a lot of correspondence between the two parties; without however making any progress.

In August 2012 UEIL contacted Mr. Glen E. Tellock, the President and Chief Executive Officer Worldwide, of the Manitowoc Company Incorporated, who is based in Manitowoc in the United States of America.

In October 2012 a response was received from Thomas L. Doerr, Jr. who is the associate General Counsel of The Manitowoc Company, Inc. advising that "The technical specifications and performance requirements for lubricants in our products are specified in the technical manuals that accompany the cranes. As an example, enclosed you will find attached the specifications and performance requirements for Grove mobile cranes (model GMK6300L) and for Potain cranes.

In November 2012 UEIL responded to advise that the documentation did not detail all the specifications required to which the OEM advised that they would review and analyze the position.

In February 2013 the OEM wrote providing the lubrication requirements that had originally been requested by the UEIL member.

Brussels, August 2013